



*PRICING UPDATE:*

December 30, 2010

Dear Valued Mid-States Customers:

Due to the increasing cost associated with asphalt, fuel and other raw materials, we will be announcing a 7% to 10% increase on all asphalt related products effective January 17, 2011.

Please contact your MSA sales representative for questions and specific pricing as this date approaches.

As always, Mid-States is committed to doing what is necessary to help reduce cost and remain competitive for our customers. Thank you for your continued support.

Sincerely,

A handwritten signature in black ink, appearing to read "R. Almon".

Robert Almon  
Mid-States Asphalt